

Member-to-Member Exchange

World Wide Metric Inc. announces product news.



The Rapid Repair Clamp is the fastest

and easiest way to temporarily repair pipe leaks and bursts on their vessel. Conveniently, this system takes less than 60 seconds to install by one operator and does not require the use of any tools! The Rapid Repair Clamp is made from marine-grade stainless steel and features a Nitrile lip-seal which makes it suitable for water, gas and most petroleum liquids. It is reusable, fits pipe sizes ranging from DN 38 - DN 500 (larger sizes available upon request) and can be applied to pressurized pipes up to 20 bar.

For more information, please visit worldwidemetric.com or call Kate Sollecito at (732) 247-2300.



Tribute, Inc. staff members attended the



Eaton Distributors Meeting

in September and enjoyed meeting with customers and prospects. Tribute is proud to announce it is now a member of the National Fluid Power Association and highly recommends attending their annual Industry and Economic Outlook Conference.

Tribute continues to grow, adding new support reps and development team members. Along with the growth in staff is the continual addition of industry-specific features for hose and fluid power distributors.

Several upcoming new features for TrulinX software include: Expanded EDI features for Outbound POs and the ability to import each level of BOM structures on EDI quotes. Also, TrulinX users will have the ability to search and filter for all activity on sophisticated Work Order Assemblies on multiple levels: by parent component, subassembly(s), or individual component.



The **Parker Industrial Hose Products**

Division has promoted Alex James to the position of Product Sales Manager effective September 1, 2015. After



beginning his Parker career as a Technical Sales Associate in 2008, James interned with the Parker Quick Coupling Division and a Parker Full Line distributorship before achieving several years of successful field sales experience as a Parker Industrial Hose Specialist. James is based at the division headquarters in Wickliffe, Ohio, and is responsible for support of the Mid-Atlantic, Midwest and Southeast sales regions. Contact him at alex.james@parker.com.



ERIKS North America has been ranked No. 19 on Modern Distribution Management's 2015 Top Industrial Distributors list and the largest North American owned subsidiary, Lewis-Goetz, is ranked among the Top Hose & Accessories Distributors list. The MDM Market Leaders lists identify the top distributors by revenue across 15 distribution sectors.

MDM's Market Leaders lists were released in July in conjunction with the 2015 Distribution Trends Special Issue, which outlines distribution industry trends based on interviews with dozens of wholesaler-distributors, industry experts and manufacturers, as well as the results from reader surveys.

"We are honored to be recognized again this year in MDM's annual industry rankings," said Jeff Crane, President and CEO of ERIKS North America. "Our success is a result of the broad technical solutions we are able to provide our customers which is only possible with a robust selection of high-value products and a link to the resources of ERIKS worldwide."

Data to determine placement on the Market Leaders lists was collected from the companies, public filings and news releases. For companies that did not provide their data, MDM estimated rankings based on past reported revenues, average revenue increases within the sectors, data from economic reports and conversations with industry experts.



OP - srl introduces Stopflex, the patented retention system for pressure hoses. This system has been designed to arrest



the trajectory of a fitting failure on a flexible hose, thus avoiding the energy contained within which may trigger a frightening "whip effect". Thanks to Stopflex, the hose is secured to the plant by means of a cable protecting both the operators and components. For more information, visit www.op-srl.it.



Apache Inc. has announced plans to open a new production and distribution facility in Dallas, Texas. The



more than 20,000 square foot location will have both heavy-duty and lightweight belting, in addition to hose products and cut/molded parts.

"This new Apache location is one more step in our on-going strategy to better support our customer base. Today we are heavily concentrated in the Midwest, and this will allow us to more effectively and efficiently reach our customers in the southern states," said CEO, Tom Pientok. "We know lead time is important, and an enhanced logistics model allows us to help our customers better serve their customers."

The Dallas announcement comes on the heels of a 90,000 square foot expansion of the distribution and fabrication facility at the company's Cedar Rapids corporate location where Apache employee-owners are thrilled to have been named as Iowa's Healthiest State Small Business Award winner for 2015. Members of the Apache wellness team received the award at the Taking Back Our Health Conference, held June 18, 2015. Conference attendees included keynote speakers Mark Fento and Dr. Richard Deming. Awards were presented by Iowa Governor Terry Branstad, and members of the Iowa Department of Public Health.

